



ALISTAIR - INTERNATIONAL SALES MANAGER

Alistair is the international sales manager at Matrix and has worked for the company for almost 7 years.

What did you do before coming here and what led you to Matrix?

Before coming to work at Matrix, I was a student at Leeds University studying business and marketing. I really liked the products at Matrix, and as a global seller the idea that I could travel supporting the business was really exciting.

What do you enjoy most about working at Matrix?

I like the variety of different activities my role offers, the fantastic travel opportunities and meeting new people from all over the world.

What does a typical day look like for you?

If I'm in the office, I will generally be in meetings with our resellers throughout the world ensuring they have everything they need to support their customers. Otherwise, I will be flying around the world meeting these guys, to demonstrate our products to them and their customers.

What are the biggest challenges you face working here?

The biggest challenge is probably working with people from all around the world. This means that there are often language barriers and time differences to work around, so I can often be found taking calls and answering messages at all times but this only strengthens my relationship with our global resellers and I love working with people from different cultures.

What qualifications do you have?

I have a Ba (Hons) degree in Business, marketing. From school I went to university and then Matrix!

What piece of advice would you give to your younger self?

I wish I had taken year or two out to go travelling!